



भारतसरकार / Government of India मं.रे.प्रकाकार्यालय, Office of the DRM  
रेलमंत्रालय / Ministry of Railways विजयवाडामंडल / Vijayawada Division  
दक्षिणमध्यरेलवे / South Central Railway वाणिज्यविभाग, Commercial Branch  
विजयवाडा, Vijayawada  
आन्ध्रप्रदेश, Andhra Pradesh

सं/No.बीB/सीC Pub.5/Other NFR/Vending in Trains//BZA

नांक/Dt.05-04-2023

CTI/G/BZA

**Sub:** Contracts for “Vending of miscellaneous items (other than food items) in trains between Gudur-Vijayawada stations & Vijayawada – Anakaplle stations – Reg.

**Ref:** 1) LoA No.B/C Pub.5/Other NFR/ Vending in Trains/GDR-BZA dated 27-12-2022  
2) LoA No.B/C Pub.5/Other NFR/ Vending in Trains/BZA-AKP dated 27-12-2022

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The contracts for vending of miscellaneous items (other than food items) in trains between Gudur-Vijayawada & Vijayawada-Anakapalle stations has been awarded to Smt Likhita Nathani for a period of 3 years from 02-03-2023 to 01-03-2026, vide LoA’s referred above.

The contract involves selling of approved miscellaneous items (copy enclosed) in trains between Gudur-Vijayawada section and Vijayawada-Anakapalle section (including branch line), this office will issue ID cards and travel authority to individual vendor. A vendor shall be treated as authorised only when he is in possession of both ID card and travelling authority. As the contract is to be operated in trains running over the division on board ticket checking staff are instructed to maintain attentiveness towards the vendors selling miscellaneous items on trains and check whether vendors are following conditions specified in Annexure.

Any person found doing vending of miscellaneous items (other than food items) within the ambit of aforesaid contract without ID card and travelling authority together shall be treated as travelling without ticket and dealt accordingly in addition the matter shall be reported to this office for necessary penal action. Further, if the vendor is found selling unapproved items the same shall be reported to this office immediately for initiating necessary penal action.

Encl: As above

Digitally Signed by V Ravi  
Varma (V. RAVI VARMA)  
Date: 10-04-2023 16:08:10  
For Sr. Divisional Commercial Manger  
Reason: Approved  
S C Railway Vijayawada

**SALE OF ITEMS**

- a) The Licensee shall not sell the items other than those approved by the Railway (copy enclosed). Sale of unauthorized items/items not specified in the approved list if detected, the Railway or its authorized representative/official may seize such items and the seized items shall be disposed off as per policy of the Railway in addition to any penalty to be imposed for such contravention.
- b) Bill book shall be available with every vendor during vending in trains, vendor should provide bill for every transaction in the train. The vendor shall also make arrangements for collection of charges through digital means of payment. Proper rate list shall be displayed by the vendor to the passenger.
- c) Miscellaneous items permitted for sale should have MRP, date of manufacture, expiry date and other specifications as given on the packaging.
- d) The license is for sale of miscellaneous items in trains only; vendors are not permitted to sell items in station/ platforms/Circulating area.
- e) Licensee should not store any items in station platform or in train. He will have their own storage facility outside the Railway area. If items are detected to be stored in train/ station premises, the Railway or its authorized representative/official may seize such items and the seized items shall be disposed off as per policy of the Railway in addition to any penalty to be imposed for such contravention.

**BAN ON SALE OF PRODUCTS**

The Licensee shall not sell/distribute tobacco products, wine, beer or any other alcoholic drink or any other item prohibited by law on the Train.

**LIST OF ITEMS NOT PERMITTED FOR SALE**

Food Items, Packaged Drinking Water, Aerated Drinks, Liquors, Inflammable Items, Paan Masala, Vulgar Literature, Obscene, any time Intoxicant items. Arms, Contraband items.

**DEPLOYMENT OF ON-BOARD STAFF**

The Licensee will deploy 4 (four) vendors for one train. In addition, the Licensee shall have one supervisor. Approved vendors are allowed to sell items between 06.00 hrs to 21.00 hrs only. Total 25 vendors will be working in between the section with Maximum 5 (4+1) persons in one train.

**STAFF UNIFORM, IDENTITY CARDS**

- (a) The Licensee shall provide distinctive uniforms for vending staff.
- (b) Identity cards will be issued by Railways.

**BONAFIDE TRAVEL BY THE LICENSEE'S STAFF**

- (a) Travelling authority will be issued by railways for the staff of the Licensee who are permitted to sell miscellaneous items in trains.
- (b) The staff of the licensee will carry valid travel authority and medical fitness certificate to be issued by the Railway on the request of the Licensee. The Licensee shall ensure that the identification card and traveling authorities of the staff should be duly attested by the Railway.
- (c) Vendors found without valid ID card and travel authority will be treated as unauthorized hawking and will be taken up as per procedure, along with confiscating all the vending items in their possession.



भारतसरकार / Government of India  
रेलमंत्रालय / Ministry of Railways

मं.रे.प्रकाशालय, Office of the DRM  
वाणिज्यविभाग, Commercial Branch  
विजयवाडामंडल / Vijayawada Division  
दक्षिणमध्यरेलवे / South Central  
Railway  
विजयवाडा, Vijayawada.  
आन्ध्र प्रदेश, Andhra Pradesh

संNo.B/C.Pub.5/Other NFR/Vending in Trains/AKP-BZA section

दिनांक/Date:27.12.2022

SmtLikhitaNathani,  
D.No.16-0-25,  
KowthaSubbaRao Street,  
Purnanadampeta,  
Vijayawada 520002.

Sub: Contract for vending of miscellaneous items(other than Food Items) on trains between Anapakalli - Vijayawada Railway stations (including trains in branch line) for a period of 3 years.

Ref: 1. E-Tender Notice No.04/2022-23/Pub.5/Other NFR dated 07-11-2022.  
2. Your Tender dated 30.11.2022.

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Your offer for the contract "Vending of miscellaneous items (other than Food Items) on trains between Gudur - Vijayawada Railway Stations (including trains in branch line)" at a license fee of Rs.71,80,612/- (Rupees Seventy one Lakhs Eighty Thousand Six Hundred and Twelve only ) for a period of three years has been accepted subject to the terms and conditions stipulated in the tender form, General conditions of the contract and the model agreement supplied to you along with the tender schedule.

The period of contract shall be for three years with license fee as described below.

Sn	Year	License fee	Remarks
1	1 <sup>st</sup> year	Rs.21,69,369/-	
2	2 <sup>nd</sup> year	Rs.23,86,306/-	10% escalation on 1 <sup>st</sup> year license fee
3	3 <sup>rd</sup> year	Rs.26,24,937/-	10% escalation on 2 <sup>nd</sup> year license fee
4	<b>Total license fee for 3 years</b>	<b>Rs.71,80,612/-</b>	

1. You are required to pay the following amounts towards for the first six months license fee of 1st year and Security Deposit :

sn	Towards	Amount to be paid in Rs.
1	License fee for the first six months of first year (a)	Rs.10,84,685/-
2	Security deposit (50% of 3 <sup>rd</sup> year license fee)	Rs.13,12,469/-
3	EMD paid for the tender vide IREPS transaction.ID :NE956517110854/IK0BZLZAU6 dtd. 30-11-2022	Rs.1,10,400/-
4	Balance Security deposit payable.(Total SD-EMD) (b)	Rs.12,02,069/-
<b>Total</b>		<b>Rs.22,86,754/-</b>

2. Hence pay Rs.10,84,685/- towards 1<sup>st</sup> half yearly license fee and Rs.12,02,069/- towards Security deposit. In addition to the above, you have to submit Invoice towards GST @18% of six months of first year's license fee i.e., Rs.1,95,243.3/-.

3. Please arrange to pay the amounts as described above within Twenty (20) days from the date of acknowledgement of LoA. In case of delay in payment of Licence fee/security deposit beyond this 20 days period, penal interest will be charged @ 18% per annum on license fee for the delay period i.e. for the time period beyond the due date and 40 days time period from due date. The due date will be 20 days from the date of acknowledgement of LOA. Any delay in payment of first six months license fee beyond the stipulated period of Sixty (60) days will result in cancellation of LoA, forfeiture of EMD and termination of contract. Further, Senior

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Divisional Commercial Manager may take action to disqualify the tenderer from participating in any tenders on South Central Railway for a period up to three years. Senior Divisional Commercial manager can also take action, at his discretion to terminate other contracts under operation by the Bidder in the Division and confiscate the Security Deposit and License Fee of those contracts.

4. In addition to the above, the licensee should pay the Income Tax, utility charges and other applicable taxes to the Statutory Authorities and submit the copies of receipts to Railways.
5. You have to submit the duplicate copy of the LoA to Railways after acknowledging the same. The actual date of submission of acknowledged copy of LoA in the office of Sr.DCM will be the date of acknowledgement of LoA. However, this date of submission cannot be beyond Seven (7 days) from the date of receipt of RPAD. If you fail to submit the acknowledgement copy of LoA within the stipulated time period, the LoA will be cancelled automatically and the contract will be deemed as terminated. The Earnest Money Deposit amount will be forfeited and appropriated by Railways. Further, you will be disqualified from participating in any tenders on South Central Railway for a period of 3 years. Senior Divisional Commercial Manager can also take action, at his discretion to terminate other contracts under operation by you in the division and confiscate the Security Deposit and License Fee of those contracts.
6. Security Deposit should be submitted by way of irrevocable Bank Guarantee/Fixed Deposit Receipt issued by a Nationalized Bank/Scheduled Bank drawn in the name of **Sr. Divisional Finance Manager, Vijayawada Division, South Central Railway**. The validity period of Bank Guarantee should be Six months more than the total contract period i.e., should be forty two (42) months. First six months license fee of first year and Security Deposit shall be paid within Twenty (20) days from the date of Acknowledgement of LoA. In case of failure to remit the SD within 20 days from the date of acknowledgement of LOA, then you have to pay a penal interest @ 18% per annum on license fee for the delay period i.e. for the time period beyond the due date and 40 days time period from due date. The due date will be 20 days from the date of acknowledgement of LOA. Any delay in payment of SD beyond the stipulated period of Sixty (60) days will result in cancellation of LoA, forfeiture of EMD and termination of contract. Further, Senior Divisional Commercial Manager may take action to disqualify the tenderer from participating in any tenders on South Central Railway for a period up to three years. Senior Divisional Commercial manager can also take action, at his discretion to terminate other contracts under operation by the Bidder in the division and confiscate the Security Deposit and License Fee of those contracts.
7. The license fee of the subsequent six months periods should be paid 15 days before the commencement of next six months period for which license fee is due. Any delay in payment of license fee beyond 15 days shall attract interest @ 18% per annum calculated for the number of days of delay. In the case you fails to pay the license fee within 90 (Ninety) days after the due date (Due date is 15 days before the commencement of subsequent six months period. So, 90 days=15 days before+75 days after the commencement of the six months period), the license will be terminated by treating it as breach of contract without issuing any notice of termination and with all attendant liabilities.
8. Payment of license fee in time is entirely the responsibility of the Licensee. Railway will not give any reminder or advance notice or intimation prior to the due date of payment.
9. The date of commencement of contract will be from 60 days after acknowledgement of the LoA by the licensee or actual date of first display of the Advertisement whichever is earlier.
10. All miscellaneous items had to be supplied to passengers as permitted by the Railway. Licensee shall also ensure waste is disposed off in environmental friendly manner as per statutory regulations and guidelines and instructions issued by Railways from time to time. The licensee shall further be responsible to make adequate arrangements manpower, at its own cost.
11. The licensee shall be responsible for ensuring the quality of products sold. The licensee shall depute trained staff who will be required to manage selling items to the passengers travelling on-board, maximum of 5 vendors per train. The licensee shall ensure that the staff should maintain good conduct, etiquette, personal hygiene, politeness and courtesy, issue bills to

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passengers etc. Further, the licensee shall ensure that the staff should be well groomed, wear proper uniforms, (as approved by Railway administration), badges displaying their names, carry photo identity cards, display at all times. All liabilities like Salaries, wages and other statutory obligations in respect of the persons engaged by the Licensee shall be borne by them. The Licensee shall take necessary steps to cover its employees under the said enactments and shall submit proof of such compliance at any date upon such request, as may be made by Railway. **The staff engaged by the licensee, shall at no stage have any claim for employment in the Railways. This fact should be incorporated in their appointment letter, if any, issued by the licensee.**

## 12. SALE OF ITEMS

- a) The Licensee shall not sell the items other than those approved by the Railway (given in **Annexure-IV**), the licensee will obtain approval from Sr.DCM for all items that he is willing to sell in the train, the items list along with their company name and MRP should be submitted for approval. Sale of unauthorized items/items not specified in the approved list if detected, the Railway or its authorized representative/official may seize such items and the seized items shall be disposed off as per policy of the Railway in addition to any penalty to be imposed for such contravention. However, the licensee may apply in advance for including additional items that are not specified in Annexure-IV of the tender document.Sr.DCM may permit inclusion of such items on payment of additional license fee.
- b) Bill book shall be available with every vendor during vending in trains, vendor should provide bill for every transaction in the train. The vendor shall also make arrangements for collection of charges through digital means of payment. Proper rate list shall be displayed by the vendor to the passenger.
- c) Misc Items permitted for sale should have MRP, date of manufacture, expiry date and other specifications as given on the packaging.
- d) The license is for sale of miscellaneous items in trains only; vendors are not permitted to sell items in station/ platforms/Circulating area.
- e) Licensee should not store any items in station platform or in train. He will have their own storage facility outside the Railway area.

## 13. BAN ON SALE OF PRODUCTS

The Licensee shall not sell/distribute tobacco products, wine, beer or any other alcoholic drink or any other item prohibited by law on the Train.

**List of item not permitted for sale:** Food Item, Packaged Drinking Water, Aerated Drinks, Liquors, Inflammable Items, Paan Masala, Vulgar Literature, Obscene, any time Intoxicant items. Arms, Contraband items.

## 14. DEPLOYMENT OF ON-BOARD STAFF

The Licensee will deploy 4 (four) vendors for one train. In addition, the Licensee shall have one supervisor. The vending staff must be courteous and polite to every passenger at all times. Licensee is allowed to sell items between 06.00 hrs to 21.00 hrs only.Total 25 vendors will be working in between the section with Maximum 5 (4+1) persons in one train.

## 15. STAFF UNIFORM, IDENTITY CARDS

- (a) The Licensee shall provide distinctive uniforms for vending staff. The Licensee shall seek approval of the pattern and style of uniforms to be adopted for the vending staff from the Railway. The Licensee shall ensure that the vending staff to be deployed on the Train must be well groomed.
- (b) Identity cards will be issued by Railways. Licensee should apply for identity cards for vendors, the following documents should be submitted when applying for identity cards
  - i. individual Aadhaar card
  - ii. Police verification certificate
  - iii. Medical fitness certificate from railway hospital.

## 16. BONAFIDE TRAVEL BY THE LICENSEE'S STAFF

- (a) Travelling authority will be issued by railways for the staff of the Licensee who are permitted to sell miscellaneous items in trains.

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- (b) The Licensee shall not permit anyone except the bonafide staff of the Licensee for whom identity cards are issued, to travel in the Train and ensure that the staff shall not carry in the Train any article of any description other than those required for the fulfillment of the obligations contained herein.
- (c) The staff of the licensee will carry valid travel authority and medical fitness certificate to be issued by the Railway on the request of the Licensee. The Licensee shall ensure that the identification card and traveling authorities of the staff should be duly attested by the Railway.

**17. MISUSE/LOSS OF TRAVELLING AUTHORITY**

- (a) The Licensee shall not allow Railway passes to be used for any work other than the Railway work viz., vending of miscellaneous items on the Train and agrees that any breach of this condition shall be deemed to be the breach of this Agreement.
- (b) In the event of loss of travelling authority the Licensee shall immediately report such loss to the nearest Station Master and to the Railway administration.
- (c) It is clarified that the cost, penalties, etc. as may be prescribed by the Railway from time to time for misuse/loss of travelling authority by the Licensee and/or its staff shall be borne by the Licensee.

**18. ENQUIRY INTO THE ANTECEDENTS OF THE LICENSEE'S EMPLOYEES**

The licensee shall not in any capacity employ any person of bad character or any person, whose antecedents have not been investigated / certified by the Police Authorities/MP/MLA/MLC/ Councilor/ Gram PanchayatSarpanch/1<sup>st</sup> Class Magistrate / Gazetted Officer and shall issue an appointment certificate (signed by the Licensee) which shall contain a photograph of the employed with his or her left/right hand thumb impression affixed thereon in Printer's ink which he will carry with him/her while on duty. The expenses for such verification are to be borne by the Licensee.

- 19. Inspection by Railway officials:** The Railway shall have the right to inspect/ check the services provided by the Licensee for reviewing its standards, at any time and may authorized any person or agency for this purpose to access the performance of the licensee. In case of unsatisfactory performance or complaint of any nature, the Railway will be entitled to initiate the suitable action against the licensee including termination of this agreement as per the terms and conditions of this agreement. The Railway shall be entitled to take independent user's feedback to know the level of passenger satisfaction of the Licensee's service.

**20. PENALTY**

Without prejudice to the other remedies which may be available under the license, the licensee/s shall be liable to pay at the sole discretion of the administration a penalty not less than a sum of Rs.2,000/- for any action contravention to any of the clauses under this agreement. The penalty so levied shall be paid by the licensee within a week from the date of demand for payment and failing which necessary action will be initiated against the licensee as deemed fit.

The fines/penalties shall be decided by ACM and above level officers of the division; however, Sr.DCM shall have overriding power to decide the fine over and above the quantum of penalties. In case of serious default or repeated failures, Sr.DCM may use his/her discretion for imposition any type of punitive fines/action which shall be binding on the licensee. The penalty (ies) that may be levied by the Railway on the Licensee in any of the instances

- (a) Forfeiture/appropriation of the Security Deposit in whole or part thereof, furnished by the Licensee; and /or
- (b) to annul the license and forthwith terminate the License Agreement; and/or
- (c) Debar the Licensee from participating in the future tenders of the Indian Railway for a period of three (3) years.
- 21.** The licensee shall make arrangements for collection of charges through mode of digital also by means of payment through POS/UPI payments. The Railway administration will not provide any infrastructure facility and it is the responsibility of the licensee to make necessary arrangements for operation of the digital instruments.

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22. During the Term if this Agreement, the Licensee will obtain and maintain at its own expense, unequal insurance with regards all its obligation under this agreement including insurance for workers compensation, life insurance, health insurance, accident 86 risk insurance, for employees including the staff of the Licensee. The Licensee hereby agrees and confirms that Railways shall be not be responsible in any manner whatsoever towards claims of the personnel, employees, directors, etc. of the Licensee.
23. License shall be abide instructions issued by Railway Board, Zone and Division time to time. Licensee shall ensure that all vendors in the train should follow cleanness as per guidelines and COVID protocol issued by state /Central government time to time.
24. The Licensee/Licensees shall not sublet/transfer/assign the privilege of this license to any other person/s in any form/shape/for any consideration. The administration shall have the right to cancel the license if it is found to be sublet/transfer to any other person by giving show-cause notice.

**25. LAWS GOVERNING THE LICENSE:**

The licensee shall be responsible to comply with the provisions enumerated in the various Laws of Land for the time being in force including the following laws:-

- (a) Minimum Wages Act, 1948
- (b) Payment of Wages Act, 1936
- (c) Contract Labour (Regulation and Abolition) Act, 1970
- (d) Workmen's Compensation Act, 1923
- (e) Child Labour (Prohibition and Regulation) Act

The laws of India shall govern this license for the time being in force including labour laws. This license shall be deemed to have made at the place from which the acceptance of the license has been issued.

The license/licensees jointly and each of them severally shall at all times keep the administration their office and servants harmless indemnified against and shall reimburse to the administration their officers and servants or any of them all claim demands, suits, losses, damages, costs, charges and expenses what so ever including any claim under Workmen's Compensation Act, 1923, and any amendments thereof which the administration their officers or servants may sustain or incur or become liable to pay by reason or in consequence what so ever whether owing to the neglect, carelessness or any other either of his/her/their servants/agents and other in her/his/their employee/s during the use by her/him/them of the license of the said area on by any part thereof.

The licensee shall employ only the persons who have completed 18 years of age and after due verification of the antecedents by the local police in respect of each person employed by her/him/them.

The licensee/ licensees shall not pay less than the minimum wage to the workers engaged by him/her/ them, and shall otherwise comply with the provisions of the payment under "Payment of Wages Act 1936" or any statutory modification or re-enactment thereof or rules framed there under.

26. **UNTOWARD INCIDENCE:** The Railway administration shall not be liable to pay any compensation to the public for any negligence of the licensee resulting in injuries or death. The licensee shall be bound to pay any claims arising out of such incidence as per Railway rules and shall also abide the decision of the Railway Claims Tribunal under section 124/A of The Railways Act 1989 or any other decision given by court of Law on this matter. The Licensee shall be responsible for any damage caused to Railway property arising due to the acts of omission or commission of the staff by the Licensee.
27. An agreement should be signed between Railways and Licensee within 10 days after the date of payment of Security Deposit and first six months licensee fee by the Licensee. Failure to sign the agreement within this stipulated period by the Licensee will be treated as breach of contract with all attendant liabilities. The acceptance of the tender shall constitute binding contract between you and the Railway Administration until the formal agreement is

I/90101/2022 executed. The terms and conditions of the Agreement can be modified only on mutual consent by both the parties to the agreement.

Digitally Signed by Kiran  
Kumar Perumalla  
Date: 27-12-2022 17:56:35  
Reason: Approved

**/Sr.Divisional Commercial Manager  
S.C.Railway, Vijayawada**

C/- Sr.DSC/BZA for information please.

C/- Sr.DFM/BZA for information please.

C/- SD/BZA for information and necessary action.

C/-CCI/BZA, CCI/EE, CCI/RJY, CCI/SLO & CCI/AKP for information and necessary action.

C/- SMRs of stations of BZA-AKP section for information and necessary action.

C/-CTI/G/BZA, CTI/CCG/BZA & CTI/SL/BZA for information and necessary action.



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भारतसरकार / Government of India  
रेलमंत्रालय / Ministry of Railways

मं.रे.प्रकाशालय, Office of the DRM  
वाणिज्यविभाग, Commercial Branch  
विजयवाडामंडल / Vijayawada Division  
दक्षिणमध्यरेलवे / South Central  
Railway  
विजयवाडा, Vijayawada.  
आन्ध्र प्रदेश, Andhra Pradesh

सं No.B/C.Pub.5/Other NFR/Vending in Trains/GDR-BZA section

दिनांक/Date:27.12.2022

Smt.Likhita Nathani,  
D.No.16-0-25,  
Kowtha Subba Rao Street,  
Purnanadampeta,  
Vijayawada 520002.

Sub: Contract for vending of miscellaneous items (other than Food Items) on trains between Gudur-Vijayawada Railway stations for a period of 3 years.

Ref: 1. E-Tender Notice No.04/2022-23/Pub.5/Other NFR dated 07-11-2022.  
2. Your Tender dated 30.11.2022.

# # #

Your offer for the contract "Vending of miscellaneous items (other than Food Items) on trains between Gudur - Vijayawada Railway Stations", at a license fee of Rs.47,97,411/- (Rupees Forty Seven Lakhs Ninety Seven Thousand Four Hundred and Eleven only) for a period of three years has been accepted subject to the terms and conditions stipulated in the tender form, General conditions of the contract and the model agreement supplied to you along with the tender schedule.

The period of contract shall be for three years with license fee as described below.

Sn	Year	License fee in Rs.	Remarks
1	1 <sup>st</sup> year	Rs.14,49,369/-	
2	2 <sup>nd</sup> year	Rs.15,94,306/-	(10% escalation over 1 <sup>st</sup> year license fee)
3	3 <sup>rd</sup> year	Rs.17,53,736/-	(10% escalation over 2 <sup>nd</sup> year license fee)
4	<b>Total license fee for 3 years</b>	<b>Rs.47,97,411/-</b>	

1. You are required to pay the following amounts towards for the first six months license fee of 1st year and Security Deposit :

Sn	Description	Amount to be paid in Rs.
1	License fee for the first six months of first year (a)	Rs.7,24,685/-
2	Security deposit (50% of 3 <sup>rd</sup> year license fee)	Rs.8,76,868/-
3	EMD paid for the tender vide IREPS transaction.ID :NE956517110854/IK0BZLZAU6 dt.30-11-2022	Rs.82,800/-
4	Balance Security deposit payable.(Total SD-EMD) (b)	Rs.7,94,068/-
<b>Total</b>		<b>Rs.15,18,753/-</b>

2. Hence pay Rs.7,24,685/- towards 1<sup>st</sup> half yearly license fee and Rs.7,94,068/- towards Security deposit. In addition to the above, you have to submit Invoice towards GST @18% of six months of first year's license fee i.e., Rs.1,30,443.3/-

3. Please arrange to pay the amounts as described above within Twenty (20) days from the date of acknowledgement of LoA. In case of delay in payment of Licence fee/security deposit beyond this 20 days period, penal interest will be charged @ 18% per annum on license fee for the delay period i.e. for the time period beyond the due date and 40 days time period from due date. The due date will be 20 days from the date of acknowledgement of LOA. Any delay in payment of first six months license fee beyond the stipulated period of Sixty (60) days will

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result in cancellation of LoA, forfeiture of EMD and termination of contract. Further, Senior Divisional Commercial Manager may take action to disqualify the tenderer from participating in any tenders on South Central Railway for a period up to three years. Senior Divisional Commercial manager can also take action, at his discretion to terminate other contracts under operation by the Bidder in the Division and confiscate the Security Deposit and License Fee of those contracts.

4. In addition to the above, the licensee should pay the Income Tax, utility charges and other applicable taxes to the Statutory Authorities and submit the copies of receipts to Railways.
5. You have to submit the duplicate copy of the LoA to Railways after acknowledging the same. The actual date of submission of acknowledged copy of LoA in the office of Sr.DCM will be the date of acknowledgement of LoA. However, this date of submission cannot be beyond Seven (7 days) from the date of receipt of RPAD. If you fail to submit the acknowledgement copy of LoA within the stipulated time period, the LoA will be cancelled automatically and the contract will be deemed as terminated. The Earnest Money Deposit amount will be forfeited and appropriated by Railways. Further, you will be disqualified from participating in any tenders on South Central Railway for a period of 3 years. Senior Divisional Commercial Manager can also take action, at his discretion to terminate other contracts under operation by you in the division and confiscate the Security Deposit and License Fee of those contracts.
6. Security Deposit should be submitted by way of irrevocable Bank Guarantee/Fixed Deposit Receipt issued by a Nationalized Bank/Scheduled Bank drawn in the name of **Sr. Divisional Finance Manager, Vijayawada Division, South Central Railway**. The validity period of Bank Guarantee should be Six months more than the total contract period i.e., should be forty two (42) months. First six months license fee of first year and Security Deposit shall be paid within Twenty (20) days from the date of Acknowledgement of LoA. In case of failure to remit the SD within 20 days from the date of acknowledgement of LOA, then you have to pay a penal interest @ 18% per annum on license fee for the delay period i.e. for the time period beyond the due date and 40 days time period from due date. The due date will be 20 days from the date of acknowledgement of LOA. Any delay in payment of SD beyond the stipulated period of Sixty (60) days will result in cancellation of LoA, forfeiture of EMD and termination of contract. Further, Senior Divisional Commercial Manager may take action to disqualify the tenderer from participating in any tenders on South Central Railway for a period up to three years. Senior Divisional Commercial manager can also take action, at his discretion to terminate other contracts under operation by the Bidder in the division and confiscate the Security Deposit and License Fee of those contracts.
7. The license fee of the subsequent six months periods should be paid 15 days before the commencement of next six months period for which license fee is due. Any delay in payment of license fee beyond 15 days shall attract interest @ 18% per annum calculated for the number of days of delay. In the case you fails to pay the license fee within 90 (Ninety) days after the due date (Due date is 15 days before the commencement of subsequent six months period. So, 90 days=15 days before+75 days after the commencement of the six months period), the license will be terminated by treating it as breach of contract without issuing any notice of termination and with all attendant liabilities.
8. Payment of license fee in time is entirely the responsibility of the Licensee. Railway will not give any reminder or advance notice or intimation prior to the due date of payment.
9. The date of commencement of contract will be from 60 days after acknowledgement of the LoA by the licensee or actual date of first display of the Advertisement whichever is earlier.
10. All miscellaneous items had to be supplied to passengers as permitted by the Railway. Licensee shall also ensure waste is disposed off in environmental friendly manner as per statutory regulations and guidelines and instructions issued by Railways from time to time. The licensee shall further be responsible to make adequate arrangements manpower, at its own cost.
11. The licensee shall be responsible for ensuring the quality of products sold. The licensee shall depute trained staff who will be required to manage selling items to the passengers travelling on-board, maximum of 5 vendors per train. The licensee shall ensure that the staff should

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maintain good conduct, etiquette, personal hygiene, politeness and courtesy, issue bills to passengers etc. Further, the licensee shall ensure that the staff should be well groomed, wear proper uniforms, (as approved by Railway administration), badges displaying their names, carry photo identity cards, display at all times. All liabilities like Salaries, wages and other statutory obligations in respect of the persons engaged by the Licensee shall be borne by them. The Licensee shall take necessary steps to cover its employees under the said enactments and shall submit proof of such compliance at any date upon such request, as may be made by Railway. **The staff engaged by the licensee, shall at no stage have any claim for employment in the Railways. This fact should be incorporated in their appointment letter, if any, issued by the licensee.**

**12. SALE OF ITEMS**

- a) The Licensee shall not sell the items other than those approved by the Railway (given in **Annexure-IV**), the licensee will obtain approval from Sr.DCM for all items that he is willing to sell in the train, the items list along with their company name and MRP should be submitted for approval. Sale of unauthorized items/items not specified in the approved list if detected, the Railway or its authorized representative/official may seize such items and the seized items shall be disposed off as per policy of the Railway in addition to any penalty to be imposed for such contravention. However, the licensee may apply in advance for including additional items that are not specified in Annexure-IV of the tender document. Sr.DCM may permit inclusion of such items on payment of additional license fee.
- b) Bill book shall be available with every vendor during vending in trains, vendor should provide bill for every transaction in the train. The vendor shall also make arrangements for collection of charges through digital means of payment. Proper rate list shall be displayed by the vendor to the passenger.
- c) Items permitted for sale should have MRP, date of manufacture, expiry date and other specifications as given on the packaging.
- d) The license is for sale of miscellaneous items in trains only; vendors are not permitted to sell items in station/ platforms/Circulating area.
- e) Licensee should not store any items in station platform or in train. He will have their own storage facility outside the Railway area.

**13. BAN ON SALE OF PRODUCTS**

The Licensee shall not sell/distribute tobacco products, wine, beer or any other alcoholic drink or any other item prohibited by law on the Train.

**List of item not permitted for sale:** Food Item, Packaged Drinking Water, Aerated Drinks, Liquors, Inflammable Items, Paan Masala, Vulgar Literature, Obscene, any time Intoxicant items. Arms, Contraband items.

**14. DEPLOYMENT OF ON-BOARD STAFF**

The Licensee will deploy 4 (four) vendors for one train. In addition, the Licensee shall have one supervisor. The vending staff must be courteous and polite to every passenger at all times. Licensee is allowed to sell items between 06.00 hrs to 21.00 hrs only. Total 25 vendors will be working in between the section with Maximum 5 (4+1) persons in one train.

**15. STAFF UNIFORM, IDENTITY CARDS**

- (a) The Licensee shall provide distinctive uniforms for vending staff. The Licensee shall seek approval of the pattern and style of uniforms to be adopted for the vending staff from the Railway. The Licensee shall ensure that the vending staff to be deployed on the Train must be well groomed.
- (b) Identity cards will be issued by Railways. Licensee should apply for identity cards for vendors, the following documents should be submitted when applying for identity cards
  1. individual Aadhaar card
  2. Police verification certificate
  3. Medical fitness certificate from railway hospital.

**16. BONAFIDE TRAVEL BY THE LICENSEE'S STAFF**

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- (a) Travelling authority will be issued by railways for the staff of the Licensee who are permitted to sell miscellaneous items in trains.
- (b) The Licensee shall not permit anyone except the bonafide staff of the Licensee for whom identity cards are issued, to travel in the Train and ensure that the staff shall not carry in the Train any article of any description other than those required for the fulfillment of the obligations contained herein.
- (c) The staff of the licensee will carry valid travel authority and medical fitness certificate to be issued by the Railway on the request of the Licensee. The Licensee shall ensure that the identification card and traveling authorities of the staff should be duly attested by the Railway.

**17. MISUSE/LOSS OF TRAVELLING AUTHORITY**

- (a) The Licensee shall not allow Railway passes to be used for any work other than the Railway work viz., vending of miscellaneous items on the Train and agrees that any breach of this condition shall be deemed to be the breach of this Agreement.
- (b) In the event of loss of travelling authority the Licensee shall immediately report such loss to the nearest Station Master and to the Railway administration.
- (c) It is clarified that the cost, penalties, etc. as may be prescribed by the Railway from time to time for misuse/loss of travelling authority by the Licensee and/or its staff shall be borne by the Licensee.

**18. ENQUIRY INTO THE ANTECEDENTS OF THE LICENSEE'S EMPLOYEES**

The licensee shall not in any capacity employ any person of bad character or any person, whose antecedents have not been investigated / certified by the Police Authorities/MP/MLA/MLC/ Councilor/ Gram Panchayat Sarpanch/1<sup>st</sup> Class Magistrate / Gazetted Officer and shall issue an appointment certificate (signed by the Licensee) which shall contain a photograph of the employed with his or her left/right hand thumb impression affixed thereon in Printer's ink which he will carry with him/her while on duty. The expenses for such verification are to be borne by the Licensee.

**19. Inspection by Railway officials:**

The Railway shall have the right to inspect/ check the services provided by the Licensee for reviewing its standards, at any time and may authorized any person or agency for this purpose to access the performance of the licensee. In case of unsatisfactory performance or complaint of any nature, the Railway will be entitled to initiate the suitable action against the licensee including termination of this agreement as per the terms and conditions of this agreement. The Railway shall be entitled to take independent user's feedback to know the level of passenger satisfaction of the Licensee's service.

**20. PENALTY**

Without prejudice to the other remedies which may be available under the license, the licensee/s shall be liable to pay at the sole discretion of the administration a penalty not less than a sum of Rs.2,000/- for any action contravention to any of the clauses under this agreement. The penalty so levied shall be paid by the licensee within a week from the date of demand for payment and failing which necessary action will be initiated against the licensee as deemed fit.

The fines/penalties shall be decided by ACM and above level officers of the division; however, Sr.DCM shall have overriding power to decide the fine over and above the quantum of penalties. In case of serious default or repeated failures, Sr.DCM may use his/her discretion for imposition any type of punitive fines/action which shall be binding on the licensee. The penalty (ies) that may be levied by the Railway on the Licensee in any of the instances.

- (a) Forfeiture/appropriation of the Security Deposit in whole or part thereof, furnished by the Licensee; and /or
- (b) to annul the license and forthwith terminate the License Agreement; and/or
- (c) Debar the Licensee from participating in the future tenders of the Indian Railway for a period of three (3) years.

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21. The licensee shall make arrangements for collection of charges through mode of digital also by means of payment through POS/UPI payments. The Railway administration will not provide any infrastructure facility and it is the responsibility of the licensee to make necessary arrangements for operation of the digital instruments.
22. During the Term if this Agreement, the Licensee will obtain and maintain at its own expense, unequal insurance with regards all its obligation under this agreement including insurance for workers compensation, life insurance, health insurance, accident 86 risk insurance, for employees including the staff of the Licensee. The Licensee hereby agrees and confirms that Railways shall be not be responsible in any manner whatsoever towards claims of the personnel, employees, directors, etc. of the Licensee.
23. License shall be abide instructions issued by Railway Board, Zone and Division time to time. Licensee shall ensure that all vendors in the train should follow cleanness as per guidelines and COVID protocol issued by state /Central government time to time.
24. The Licensee/Licensees shall not sublet/transfer/assign the privilege of this license to any other person/s in any form/shape/for any consideration. The administration shall have the right to cancel the license if it is found to be sublet/transfer to any other person by giving show-cause notice.
25. **LAWS GOVERNING THE LICENSE:**  
The licensee shall be responsible to comply with the provisions enumerated in the various Laws of Land for the time being in force including the following laws:-  
(a) Minimum Wages Act, 1948  
(b) Payment of Wages Act, 1936  
(c) Contract Labour (Regulation and Abolition) Act, 1970  
(d) Workmen's Compensation Act, 1923  
(e) Child Labour (Prohibition and Regulation) Act  
The laws of India shall govern this license for the time being in force including labour laws. This license shall be deemed to have made at the place from which the acceptance of the license has been issued.  
The license/licensees jointly and each of them severally shall at all times keep the administration their office and servants harmless indemnified against and shall reimburse to the administration their officers and servants or any of them all claim demands, suits, losses, damages, costs, charges and expenses what so ever including any claim under Workmen's Compensation Act, 1923, and any amendments thereof which the administration their officers or servants may sustain or incur or become liable to pay by reason or in consequence what so ever whether owing to the neglect, carelessness or any other either of his/her/their servants/agents and other in her/his/their employee/s during the use by her/him/them of the license of the said area on by any part thereof.  
The licensee shall employ only the persons who have completed 18 years of age and after due verification of the antecedents by the local police in respect of each person employed by her/him/them.  
The licensee/ licensees shall not pay less than the minimum wage to the workers engaged by him/her/ them, and shall otherwise comply with the provisions of the payment under "Payment of Wages Act 1936" or any statutory modification or re-enactment thereof or rules framed there under.
26. **UNTOWARD INCIDENCE:** The Railway administration shall not be liable to pay any compensation to the public for any negligence of the licensee resulting in injuries or death. The licensee shall be bound to pay any claims arising out of such incidence as per Railway rules and shall also abide the decision of the Railway Claims Tribunal under section 124/A of The Railways Act 1989 or any other decision given by court of Law on this matter. The Licensee shall be responsible for any damage caused to Railway property arising due to the acts of omission or commission of the staff by the Licensee.
27. An agreement should be signed between Railways and Licensee within 10 days after the date of payment of Security Deposit and first six months licensee fee by the Licensee. Failure to sign the agreement within this stipulated period by the Licensee will be treated as

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breach of contract with all attendant liabilities. The acceptance of the tender shall constitute binding contract between you and the Railway Administration until the formal agreement is executed. The terms and conditions of the Agreement can be modified only on mutual consent by both the parties to the agreement.

**Digitally Signed by Kiran**

**Kumar Perumalla**

**Date: 27-12-2022 17:57:32**

**Reason: Approved**

**/Sr.Divisional Commercial Manager**

**S.C.Railway, Vijayawada**

C/- Sr.DSC/BZA for information please.

C/- Sr.DFM/BZA for information please.

C/- SD/BZA for information and necessary action.

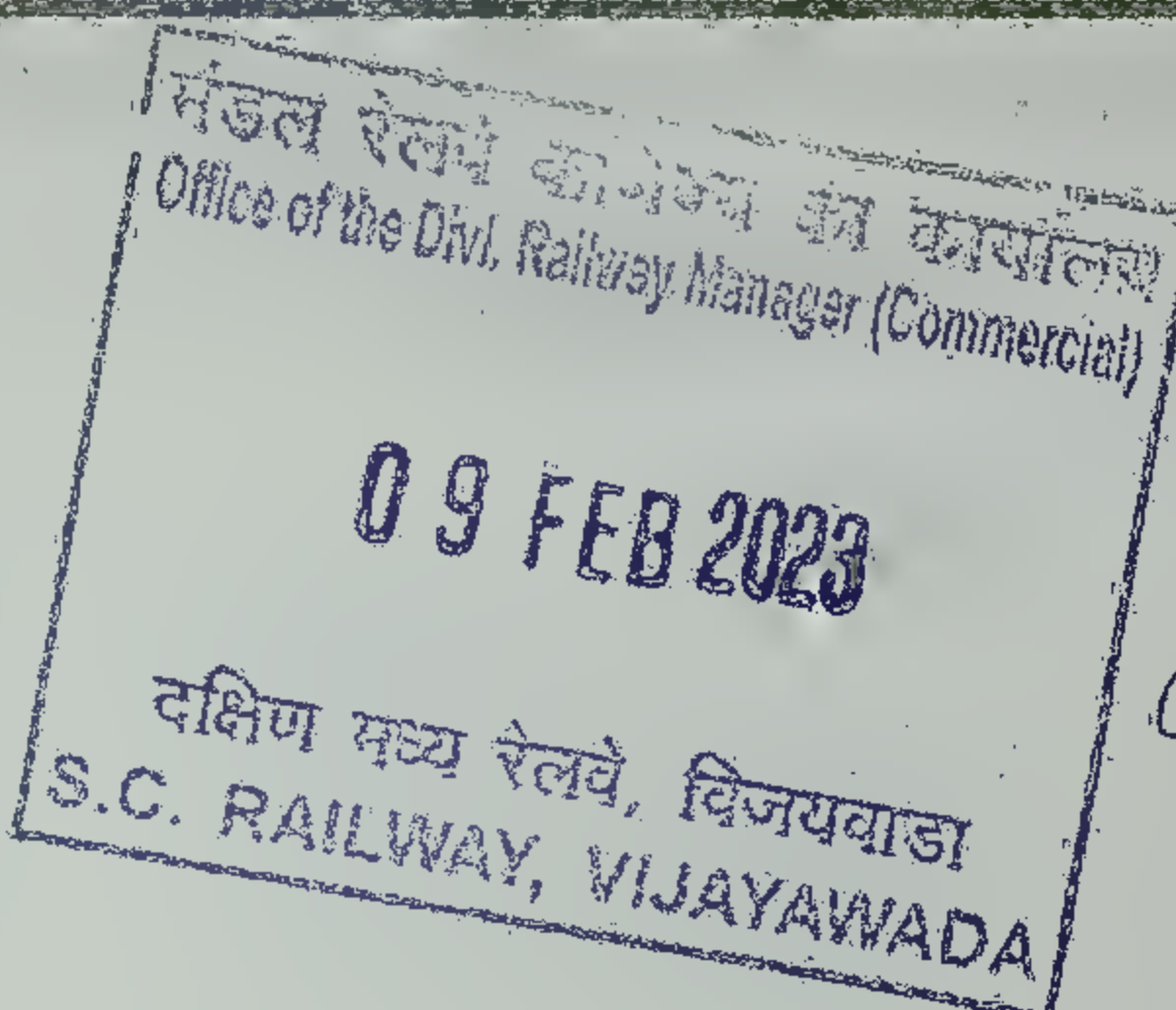
C/- CCI/BZA, CCI/NLR, CCI/OGL, CCI/TEL& CCI/BZA for information and necessary action.

C/- SMRs of stations of BZA-GDR section for information and necessary action.

C/-CTI/G/BZA, CTI/CCG/BZA & CTI/SL/BZA for information and necessary action.

**NATHANI LIKHITHA**

D.No. 74-14-65/2, Megatowship,  
Patamata, VIJAYAWADA-520 007.  
Ph: 91139 84745



To

Dt.08-02-2023

The Sr.Divisional Commercial Manager,  
South Central Railway,  
Vijayawada Division,  
VIJAYAWADA.

Respected Sir,

Sub:- For Approval of Items selling in Trains By Vendors - Reg.  
Ref:- B/C.Pub.5/Other NFR/Vending in Trains/AKP-BZA Section  
Dt.27-12-2022

\*\*\*

I have been allotted Contract of Vending of Miscellaneous items (Other than food items) on Vijayawada to Anakapalli Stations including branch line. As per Tender Conditions I submit the list of items for approval.

**ANNESURE-IV**

SL.NO.	ITEMS	Mfg/Marketing Company	MRP
1	BELTS		
	Artificial Leather Belt	Country Collections	150.00
	Artificial Leather Belt	HAYLA Procurements Co.	250.00
	Artificial Leather Belt	SAYLA Mislenious Items Mfgs	350.00
	Artificial Leather Belt	LIDCAP	450.00
	Artificial Rexine Belt	HAYLA Procurements Co.	175.00
	Artificial Rexine Belt	Country Collections.	190.00
	Artificial Rexine Belt	SAYLA Mislenious Items Mfgs	180.00
	Formal Wear Leather Belt	HAYLA Procurements Co.	225.00
	Formal Wear Leather Belt	SAYLA Mislenious Items Mfgs.	250.00
	Formal Wear Leather Belt	Country Collections	275.00
	Formal Wear Leather Belt	LIDCAP	350.00
	Pure Leather Belt	LIDCAP	1600.00
	Pure Leather Belt	SAYLA Mislenious Items Mfgs	1800.00
	Pure Leather Belt	HAYLA Procurements Co.	1750.00
	pure Leather Belt	Country Collections	1950.00
Pure Leather Belts	SAYLA Mislenious Items Mfgs	1850.00	
2	PERFUMES		
	Axe Sign 17 ML	HAYLA Procurements Co.	70.00
	Yardly 18 ML	Yarrly international	70.00
	Nivea NFM 50 ML	HAYLA Procurements Co.	145.00
	Rexona Women 50 ML	SAYLA Mislenious Items Mfgs	175.00
	Secret Temptation 50 ML	Country Collections	180.00
	Spinz Mens 50 ML	SN ASSOCIATES	199.00
Wild Stone 50 ML	Country Collections	190.00	



# NATHANI LIKHITHA

D.No. 74-14-65/2, Megatowship,  
Patamata, VIJAYAWADA-520 007.  
Ph: 91139 84745

## ANNESURE-IV

SL.NO.	ITEMS	Mfg/Marketing Company	MRP
3	BED SHEETS	Foam Pieces Bed Sheers	SAYLA Mislenious Items Mfgs
		Foam Pieces Bed Sheers	SN ASSOCIATES
		Foam Pieces Bed Sheers	Country Collections
		Lenin Bed shets	SN ASSOCIATES
		Lenin Bed shets	SAYLA Mislenious Items Mfgs
		Lenin Bed shets	HAYLA Procurements Co.
		Sholapur Bed Sheets etc	SAYLA Mislenious Items Mfgs.
		Sholapur Bed Sheets etc	HAYLA Procurements Co.
		Sholapur Bed Sheets etc	Country Collections
		Sholapur Bed Sheets etc	SN ASSOCIATES
		Cotton Bed Sheets	HAYLA Procurements Co.
		Cotton Bed Sheets	SAYLA Mislenious Items Mfgs
		Cotton Bed Sheets	Country Collections
		Cotton Bed Sheets	SN ASSOCIATES
4	AIR PILLOWS	Pillow Cover 16X24	HAYLA Procurements Co.
		Happy Living Recorn	SAYLA Mislenious Items Mfgs
		Emerald Color Pillow 12x18	Country Collections
		Home one Siliconized Pillow 15x24	SN ASSOCITATES
		Bianca Pillo Ortho	Country Collections
		Pillow MF solidid	Country Collections
		Recron zing Pillow	Country Collections
		Cotton Pillows	Country Collections
5	WATCHES	Wall Clocks	Country Collections
		Wall Clocks	HAYLA Procurements Co.
		Wall Clocks	SAYLA Mislenious Items Mfgs
		Hand Wathes for men and women	SAYLA Mislenious Items Mfgs
		Hand Wathes for men and women	HAYLA Procurements Co.
		Hand Wathes for men and women	HAYLA Procurements Co.
		Hand Wathes for men and women	SAYLA Mislenious Items Mfgs
		Sports Clock	SAYLA Mislenious Items Mfgs
		Sports Clock	HAYLA Procurements Co.
		Sports Clock	Country Collections
		Sports Clock	Country Collections
		6	ALL KIND OF MOBILE ACCESSORIES
Chargers	SAYLA Mislenious Items Mfgs		
Shells,Leather Caves	Xiaomi		
Pouches & Sleeves	HAYLA Procurements Co.		
Bluetooth, Pendrives,Selfi Sticks	Country Collections		
Screen Protection and Body Films	SN Associates		



## ANNESURE-IV

SL.NO.	ITEMS	Mfg/Marketing Company	MRP	
7	ALL KIND OF FOOTWEAR	Chapples	HAYLA Procurements Co.	250.00
		Chapples	SAYLA Mislenious Items Mfgs	350.00
		Chapples	Country Collections	400.00
		Baby Foot Wear	HAYLA Procurements Co.	250.00
		Baby Foot Wear	SAYLA Mislenious Items Mfgs	400.00
		Baby Foot Wear	Country Collections	450.00
		Slippers	HAYLA Procurements Co.	250.00
		Slippers	SAYLA Mislenious Items Mfgs	290.00
		Slippers	Country Collections	310.00
		Boots	HAYLA Procurements Co.	999.00
		Boots	SAYLA Mislenious Items Mfgs	1300.00
		Boots	Country Collections	1499.00
		Shoe Polish 50gms	HAYLA Procurements Co.	175.00
		Shoe Polish 50gms	SAYLA Mislenious Items Mfgs	180.00
		Shoe Polish 50gms	Country Collections	160.00
		Metal Polish 50gms	HAYLA Procurements Co.	200.00
		Metal Polish 50gms	SAYLA Mislenious Items Mfgs	250.00
		Metal Polish 50gms	Country Collections	275.00
		Furniture Polish 50 gms	HAYLA Procurements Co.	250.00
		Furniture Polish 50 gms	SAYLA Mislenious Items Mfgs	275.00
Furniture Polish 50 gms	Country Collections	300.00		
8	ARTIFICIAL JEWELLERY FOR MEN & WOMEN	Rings	Country Collections	99.00
		Rings	HAYLA Procurements Co.	110.00
		Rings	SAYLA Mislenious Items Mfgs	125.00
		Bangels	Country Collections	399.00
		Bangels	HAYLA Procurements Co.	499.00
		Bangels	SAYLA Mislenious Items Mfgs	610.00
		Brasslets	HAYLA Procurements Co.	1259.00
		Brasslets	SAYLA Mislenious Items Mfgs	1300.00
		Chains	Country Collections	399.00
		Chains	HAYLA Procurements Co.	350.00
		Chains	SAYLA Mislenious Items Mfgs	379.00
		Locketts	Country Collections	350.00
		Locketts	HAYLA Procurements Co.	399.00
		Locketts	SAYLA Mislenious Items Mfgs	499.00
		9	ALL KIND OF TOYS	Toytals Sitting Teddy Borwn 40cm
NE CG Super Soft Rag Doll 60 ml	SAYLA Mislenious Items Mfgs			999.00
NE GG Kong Money 38	Country Collections			999.00
NE GG BULL DOG	SN ASSOCIATES			1499.00
NE GG CUTE DOLL 80 CM	Laxmi Toys			1999.00
Teddy Brown, Pink, Cream 90CM	Laxmi Toys			1999.00
Zebra Magic Rideon Car 2Y+	Country Collections			1999.00
Ratte Ball	Country Collections			2199.00
Animal 6486	Country Collections			199.00
Assorted Wild Animal	Country Collections			249.00
Happy Santa	SAYLA Mislenious Items Mfgs			399.00
Local Handicraft Products	HAYLA Procurements Co.			799.00
Addie Boy & Girl	HAYLA Procurements Co.			599.00
	SN Associates			799.00

## ANNESURE-IV

SL.NO.	ITEMS	Mfg/Marketing Company	MRP
15	SOCKS		
	for Men set of 4	HAYLA Procurements Co.	200.00
	for Men set of 4	Country Collections	220.00
	for Men set of 4	SAYLA Mislenious Items Mfgs	230.00
	For Women Set of 4	HAYLA Procurements Co.	220.00
	For Women Set of 4	Country Collections	240.00
	For Women Set of 4	SAYLA Mislenious Items Mfgs	260.00
	For Childrens Set of 4	HAYLA Procurements Co.	240.00
	For Childrens Set of 4	Country Collections	250.00
For Childrens Set of 4	SAYLA Mislenious Items Mfgs	275.00	

## PERSONAL HYGENIC ITEMS:

SL.NO.	ITEMS	Mfg/Marketing Company	MRP	
1	ALL KIND OF SOAPS	Santoor small	Wipro	10.00
		Medimix small	AVA Cholayil	10.00
		Dettol small	Swisskem Healthcare	40.00
		Santoor set 4	Country Collections	175.00
		Chintal set of 4	Country Collections	175.00
		Chital Small	Country Collections	10.00
2	ALL KINDS OF COMBES	HAYLA Procurements Co.	50.00	
		SN ASSOCIATES	75.00	
		HAYLA Procurements Co.	100.00	
		Country Collections	110.00	
		SAYLA Mislenious Items Mfgs	10.00	
3	NAPKINS	All kinds of Napkins	Country Collections	35.00
			HAYLA Procurements Co.	55.00
			SAYLA Mislenious Items Mfgs	69.00
			Laxmi Cloth Merchants	100.00
4	KURCHIEFS	All Kinds of Kurchiefs	Country Collections	35.00
			HAYLA Procurements Co.	40.00
			SN ASSOCIATES	30.00
			SAYLA Mislenious Items Mfgs	50.00
		Set of 4 Karchies	HAYLA Procurements Co.	150.00
5	TOWELS	Disney Mix Kids Bath Towel 60X120	Country Collections	599.00
		Bath Towels Kids 60X120 2	HAYLA Procurements Co.	599.00
		Handloom Kandy Bath Towel	HAYLA Procurements Co.	199.00
		Welspun Quik Dry Bath Towel Coral	Country Collections	249.00
		Home one Cotton bath towel	HAYLA Procurements Co.	399.00
		Bath Towels Kids 60X120 3	SN ASSOCIATES	599.00
		Bath Towels Kids 60X120 4	SAYLA Mislenious Items Mfgs	599.00
		Bath Towels Kids 60x120 6	Country Collections	599.00

**NATHANI LIKHITHA**

D.No. 74-14-65/2, Megatowship,  
Patamata, VIJAYAWADA-520 007.  
Ph: 91139 84745

**PERSONAL HYGENIC ITEMS:**

SL.NO.	ITEMS	Mfg/Marketing Company	MRP
6	SANITARY PADS	Whisper Chaoice	Whisper sanitary pads & OEM
		Stayfree Secure XL	Johnson & Johnson
		Stayfree Dry Max ALL	Johnson & Johnson
		Whishpher Ultra	Johnson & Johnson
		Paree Soft	HAYLA Procurements Co.
		Whishher Maxi fit	HAYLA Procurements Co.
7	HUGGIES/PAMPERS	Poko Pants	Kimbarly-Clark
		Extra Absorb	Procter & Gabmble
		huggies Wonder	SN ASSOCIATES
		PMPR All Rnd	HAYLA Procurements Co.
		Namko Pants	Country Collections
8	TISSUE PAPERS	Tissue paper	HAYLA Procurements Co.
		Tissue paper	SN ASSOCIATES
		Tissue paper	Country Collections
		Tissue paper	HAYLA Procurements Co.
		Tissue paper Bundles	SN ASSOCIATES
		Tissue paper Bundles	Country Collections
		Tissue paper Bundles	
9	SHAVING EQUIPMENTS	Park Avenu shaving cream 84 gm	Park Avenu
		Graphite Shaving 78 gm	Graphite
		Old Spice after Lotion 50 ML	Old Spice
		Shaving Lotion 50 ML	HAYLA Procurements Co.
		Shaving Lotion 50 ML	Country Collections
		Shaving Lotion 50 ML	SAYLA Mislenious Items Mfgs
		Gellete Vector 4 Catridge	Country Collections
		Gellete Vector 8 Catridge	Country Collections
		Gellete Mach3 Catrdige 2 CBD	Country Collections
		Gellete Mach3 Start Catridge CBD	HAYLA Procurements Co.
		Gellete Mach3 Turbo SVNG	SAYLA Mislenious Items Mfgs.
		Gillete Mach3 Start Catridge 2 pcs	SN ASSOCIATES
		Gillete Trimmer	SN ASSOCIATES
Gillete Trimmer	SN ASSOCIATES		
10	PAPER SOAPS	All kinds of paper soaps	HAYLA Procurements Co.
		All kinds of paper soaps	Lux International
		All kinds of paper soaps	Country Collections
		All kinds of paper soaps	SAYLA Mislenious Items Mfgs.
		All kinds of paper soaps	SAYLA Mislenious Items Mfgs
		Lipstick	SAYLA Mislenious Items Mfgs
		Nail Polish	SAYLA Mislenious Items Mfgs
		Hair Styling Product	SAYLA Mislenious Items Mfgs
		Eye Shadoe and Mascara	SAYLA Mislenious Items Mfgs.
		Hair Color	SAYLA Mislenious Items Mfgs.
		Hair Dye	SAYLA Mislenious Items Mfgs.

## PERSONAL HYGENIC ITEMS:

SL.NO.	ITEMS	Mfg/Marketing Company	MRP
11	TOOTH BRUSH	Colgate kids	50.00
		Senosdyne Expert SFT 2+1	220.00
		Ajay kids	50.00
		Oral-B	75.00
12	TOOTH PASTE	Colgate	10.00
		Closeup	40.00
		Dabur and all other brands	20.00
13	TUNG CLEANER	Steel Tung Cleaners	10.00
		Steel Tung Cleaners	12.00
		Steel Tung Cleaners	15.00
		Wood Tung Cleaners	100.00
		Wood Tung Cleaners	110.00
		Wood Tung Cleaners	125.00
		Coper Tung Cleaners etc...	60.00
		Coper Tung Cleaners etc...	70.00
14	MOUTH FRESHNER	Sweet Mouth Freshner	30.00
		Mixed Colour Sweet Mouth Freshner etc...	40.00
			50.00
			35.00
			45.00
15	BODY LOTION	Engage Deosparay	250.00
		Nivea Men	269.00
		Dove Oroginal	279.00
		Setwet	254.00
		Widsting	295.00
16	VASILLIN	Original Pure Skin Jelly	145.0
		Original Pure Skin Jelly	150.0
		Original Pure Skin Jelly	145.0
		Original Pure Oil Jelly	150.0
		Original Pure Oil Jelly	155.0
17	MIRRORS	Original Pure Oil Jelly	160.0
		All kinds of Mirrors small	100.00
		All kinds of Mirrors small	150.00
		All kinds of Mirrors small	200.00
		All kinds of Mirrors Large	250.00
18	NAIL KUTTERS	All kinds of Mirrors Large	280.00
		All kinds of Mirrors Large	300.00
		All kinds of Nail Cutters	125.00
		Country Collections	75.00
		SN ASSOCIATES	80.00
		SAYLA Mislenious Items Mfgs	100.00



# NATHANI LIKHITHA

D.No. 74-14-65/2, Megatowship,  
Patamata, VIJAYAWADA-520 007.  
Ph: 91139 84745

## PERSONAL HYGENIC ITEMS:

SL.NO.	ITEMS	Mfg/Marketing Company	PRICE
19	SHAMPOOS Head & Sholders Meera Chick Clinic Plus and all leading brands	Protector & Gamble	10.00
		Cavinkare	10.00
		Cavinkare	10.00
		Zargan Healthcare	10.00
		Country Collections	10.00
		Zargan Healthcare	10.00
20	HAIR OIL Amaravathi Navartna Parachute Vatika etc all leading brands Parachute 1/2 ltr Parachute 1 Ltr	7 Hills Herbal Products	20.00
		Emami	25.00
		Marico Industries	20.00
		Dabur India	50.00
		Country Collections	250.00
		Country Collections	281.00
21	FACE POWDERS Ponds 75 gms Gokul 100 gms Santoor and all other leading brands	Hindustan Unilever Ltd	50.00
		TSR & CO	100.00
		Wipro	150.00
		HAYLA Procurements Co.	175.00
		Country Collections	220.00
22	FACE OIL Lotions Moisturizer All Other Leanding brands	Hindustan Unilever Ltd	100.00
		Godrej.	95.00
		Denim etc	105.00
		SN ASSOCIATES	110.00
		Country Collections	125.00
23	PAIN BALMS Sastry Balm Tiger Balm Zandu Balm and other related brands	Dr. Ramamohan Rao	45.00
		Tiger Balm.co.pvt.ltd.	45.00
		Emami	50.00
24	FAIR & LOVELY Small 50gm. 75 gms 100 gms	Hindustan Unilever Ltd	75.00
		Country Collections	105.00
		SN Associates	125.00
25	EAR BUDS	HAYLA Procurements Co.	20.00
		Country Collections	30.00
		SN Associates	25.00
26	TOOTH PICKS Small Medium Big	HAYLA Procurements Co.	50.00
		Country Collections	60.00
		SN Associates	100.00