

# **SOUTH CENTRAL RAILWAY**

**CRB & CEO MEETING REGARDING  
*“EXPANSION OF JOINT PARCEL PRODUCT BETWEEN  
POSTS & RAILWAYS”***

ON

21-11-2022

# FEATURES OF JOINT PARCEL PRODUCT (JPP)

- Earmarking of space in SLR by any Passenger carrying train to be provided in consultation with India Posts with the approval of DRMs.
- Booking and Delivery consignment-wise should be through Parcel Management System (PMS).
- Working pattern may be defined similar to City Booking Agency (CBA).
- Freight charging should be Parcel Scale + 10% (charging scale of the respective Train).
- Charging for first mile and/or last mile services to be provided by India Post.
- Special boxes for carrying of consignments in SLRs to be provided.
- Remittance of Parcel Freight revenue to be done on day-to-day basis by India Posts.

# **MEETING CONDUCTED BY HEADQUARTERS - JOINT PARCEL PRODUCT (JPP)**

- CCM/FS Dr B S Christopher conducted meeting on 29-09-2022 with Shri P V S Reddy, Post Master General, Telangana Region regarding the modalities of Joint Parcel Product (JPP).
- During the meeting, the available SLR spaces and trains and their destinations were discussed.
- The stress has been given for first mile and last mile connectivity by Postal services duly utilising the JPP.
- The payment mode and cost of services were also discussed.
- Post Master General, Telangana Region has informed that he would study the proposal and take the demand from the Market sources.
- Divisions have been instructed to consult the Postal authorities in their regions and familiarise JPP.
- CCM/FS Dr B S Christopher also conducted meeting on 02-03-2021 and 18-08-2021 with Post Master General, Shri A V S Reddy regarding Leasing of parcel space by SLRs and VPs.

# MEETING CONDUCTED BY GUNTUR DIVISION - JOINT PARCEL PRODUCT (JPP)

- DRM/GNT Shri M Rama Krishna conducted a meeting with Shri D S V R Murthy, Post Master General, Vijayawada Region along with Shri T Veera Raghavulu, Supdt. of Post Offices, Guntur Division on 08-11-2022.
- Sr.DCM/GNT Shri V Anjaneyulu along with BDU meeting conducted meeting with Postal authorities on 10-11-2022.
- During the meeting, agreed for –
  - Providing customer service through Mobile Call/ Message/App request or marketing team.
  - Pick up/collection of material/parcels etc. at the door step of the customer.
  - Packing of consignment (if necessary).
  - Weighment of Parcels/consignment etc. at the door step.
  - Provision of transportation to Railway station.
  - Calculation and realisation of freight from the customer.
  - Booking and handing over of Parcel/consignments by Postal staff to Railway authorities at Originating station.

# MEETING CONDUCTED BY GUNTAKAL DIVISION - JOINT PARCEL PRODUCT (JPP)

- DRM/GTL Shri K Venkataramana Reddy conducted meeting on 10-11-2022 with -
  - ❖ Shri M Jagdesh Pai, Director of Postal Service, Kurnool Region,
  - ❖ Smt.Jyothi, Asst.Director/BD/PMG/O/Kurnool and
  - ❖ Shri Hari Krishna Prasad, Supdt. RMS/Guntakal and Adoni divisions.
  
- During the meeting, Postal authorities have evinced interest by pick-up and door delivery of Parcels at Tirupati, Renigunta, Anantapur, Gooty, Kadapa and Dharmavaram.
  
- Postal authorities evinced interest for postal parcels in VPs same as Surat Model of Vadodara division.
  
- Postal authorities are discussing with their higher authorities and exploring the possibilities of loading of Parcels through Rail.

# **MEETING CONDUCTED BY VIJAYAWADA DIVISION - JOINT PARCEL PRODUCT (JPP)**

- DRM/BZA Shri Shivendra Mohan conducted meeting on 09-11-2022 with Post Master General, Vijayawada regarding the modalities of JPP.
- Postal authorities have approached division on 12-11-2022 and requested for number of originating trains from Vijayawada division and their destinations, Scale of Train, Freight charges per quintal. The requisite data has been provided to Postal authorities.

# MEETING CONDUCTED BY SECUNDERABAD DIVISION - JOINT PARCEL PRODUCT (JPP)

- DRM/SC Shri A K Gupta conducted meeting during October, 2022 with Chief Post Master General, Hyderabad regarding the modalities of JPP.
- The comparative Railway and Postal Rates were given to Postal authorities for the destinations, Mumbai, Chennai, Bangalore, Visakhapatnam, Ahmedabad, Kolkata.

# MEETING CONDUCTED BY NANDED DIVISION - JOINT PARCEL PRODUCT (JPP)

- DRM/NED Shri Upender Singh consulted with Shri S.R.Pathak, Asst. Director, Post Master General, Aurangabad Region regarding the modalities of JPP.
- A joint meeting with Postal authorities was proposed to be held on 21<sup>st</sup> November, 2022.
- CPSRs and CCIs were instructed to consult Supdt. of Posts in their respective areas to familiarize with Joint Parcel Product (JPP).



# ACCOMMODATION PROVIDED BY SOUTH CENTRA RAILWAY TO INDIA POSTS

S.No	Train No	Between	No of berths/Seats	Remarks
1	18045/18046	Hyderabad-Howrah-Hyderabad	40+40	Provided on regular basis
2	12721/12722	Hyderabad-Nizamuddin-Hyderabad	40+40	Provided on regular basis
3	12727/12728	Hyderabad-Vishakpatnam-Hyderabad	60+60	Provided on regular basis
4	12785/12876	Kachegda-Mysore-Kacheguda	40+40	Provided on regular basis
5	12793/12794	Tirupathi-Nozambad-Tirupathi	40+40	Provided on regular basis
6	17058/17057	Secunderabad-Mumbai-Secunderabad	40+40	Provided on regular basis
7	17031/17032	Hyderabad-Mumbai-Hyderabad	40+40	Provided on regular basis
8	12604/12603	Hyderabad-Madras-Hyderabad	40+40	Provided on regular basis

## Additional Temporary Accommodation Provided

9	12727/12728	Hyderabad-Vishakpatnam-Hyderabad	30+30	27.04.2022 to 27.5.2022
10	17487/17488	Cuddapah-Vishakapatnam-Cudddaph	40+40	27.04.2022 to 27.5.2022
11	17225/17226	Vijayawada-Guntakal-Vijayawd	40+40	27.04.2022 to 27.5.2022
12	17406/17045	Tirupathi-Adilabad-Tirupathi	40+40	06.05.2022 to 04.06.2022
13	17487/17488	Cuddapah-Vishakapatnam-Cudddaph	40+40	06.07.2022 to 15.07.2022
14	17225/17226	Vijayawada-Guntakal-Vijayawd	40+40	06.07.2022 to 15.07.2022
15	17487/17488	Cuddapah-Vishakapatnam-Cudddaph	40+40	04.08.2022 to 14.08.2022
16	17225/17226	Vijayawada-Guntakal-Vijayawd	40+40	04.08.2022 to 14.08.2022

### **Haulage Charges for Rail Mail Service (RMS):**

1. 0-500 Kms - Rs.1.02 per berth per Km
2. 501 - 1000 Kms – Rs.0.65 per berth per Km (subject to minimum haulage charges of Rs.510/-)
3. Above 1001 Kms – Rs.0.54 per berth per Km(subject to minimum haulage charges of Rs.650/-)

# VP Lease position on S.C.Railway

Sl.No.	Train No.	Frequency (Ex.SCR)	Lease From – To	Name of the Party	Period of Lease		Outward days
					From	To	
1	12704/12703 SC- HWH Falaknuma Express	Daily	SC-SHM-SC	Mohd.Akram	22-09-2021	21-09-2026	Daily
2	12707/12708 TPTY-NZM AP Samapark Kranti Express	Mon, Wed, Fri	KCG-NZM- KCG	M/s Pal Freight Forwarders	05-11-2021	04-11-2026	Mon, Wed, Fri
3	12707/12708 TPTY-NZM AP Samapark Kranti Express	Mon, Wed, Fri	KCG-NZM- KCG	M/s Bullet Logistics	31-01-2022	30-01-2027	Mon, Wed, Fri
4	18048/18047 Amaravathi Express	Tue, Thu, Fri, Sun	GTL-SHM- GTL	C Siva Prakash	15-02-2020	14-02-2025	Sun, Thu
<b>Lease Awarded by other Zonal Railways</b>							
5	12513/12514 Guwahati Express	Sat	GHY-SC- GHY	Ganesh Cargo	20-11-2021	19-11-2026	Sat
6	18645/18646 East Coast Express	Daily	SHM-HYB- SHM	C Siva Prakash	24-07-2022	23-07-2027	6 Days a week
7	18645/18646 East Coast Express	Daily	SHM-HYB- SHM	M/s Ganesh Cargo	28-07-2022	27-07-2024	Daily

# UTILISATION OF SLRs BY DIVISIONS

Division	Total SLRs	Leased	Non-Leased	Percentage (%) utilisation
Secunderabad	151	43	108	28%
Vijayawada	63	6	57	10%
Guntakal	80	5	75	6%
Guntur	18	1	17	6%
Nanded	55	6	49	11%
Hyderabad	33	6	27	18%
Total	400	67	333	17%

# MAJOR PRODUCTS MOVED BY S.C.RAILWAY

## ➤ **Perishables**

- Fish
- Prawns
- Vegetables
- Flowers
- Chocolates
- Milk
- Hatching Eggs

## ➤ **Non-Perishables**

- Electrical Items
- Fans
- Computer Parts
- e-commerce items from Amazon/Flipkart/Blue Dart
- Motor Cycle
- Textiles
- Dress material
- Plastic items
- Packaging product

## ➤ **Livestock**

# PROPOSALS FOR JOINT PARCEL PRODUCT

- ❖ Existing Rail Milk Tankers (RMTs) being run as Doodh Duronto Specials on time tabled path Ex.Renigunta to Hazrat Nizamuddin can be utilised by India Posts by attaching Parcel Vans.
- ❖ India Posts can load Parcels at Chennai in VPs and get attached at Renigunta towards Hazrat Nizamuddin as Hub & Spoke system.
- ❖ Existing accommodation allotted to Postal Services on regular trains is proposed to be converted as Joint Parcel Product (JPP).

# Break-up of Parcel Revenue of South Central Railway

(Revenue in crores)

<b>Category</b>		<b>2021-22</b>	<b>2021-22 (Upto Oct)</b>	<b>2022-23 (Upto Oct)</b>
<b>Leased Parcels</b>		<b>21.5</b>	<b>8.9</b>	<b>19.6</b>
<b>Non-Leased Parcels</b>	<b>Rail Milk Tankers (RMT)</b>	<b>34.9</b>	<b>21.7</b>	<b>17.9</b>
	<b>Kisan Rails</b>	<b>73.6</b>	<b>57.5</b>	<b>1.8</b>
	<b>Others</b>	<b>76.6</b>	<b>43.7</b>	<b>40.1</b>
<b>GRAND TOTAL</b>		<b>206.5</b>	<b>131.7</b>	<b>79.3</b>

# POPULAR O-D PAIRS FOR PARCEL TRAFFIC

- Hyderabad to Guwahati
- Hyderabad to Howrah
- Hyderabad to Mumbai
- Hyderabad to New Delhi

## Parcel Charges Secunderabad to Major Destinations

S.No	Destinations	Rate per tonnes In Rs.		
		R	P	S
1	New Delhi	6314	4200	2105
2	Madras	3068	2045	1023
3	Mumbai	3250	2167	1084
4	Ahmedabad	4887	3258	1629
5	Vishakaptanam	2913	1942	971
6	Howrah	5945	3963	1982
7	Gawhati	8368	5575	2788



# COMPARISON OF PARCEL TRANSPORTATION CHARGES FROM SECUNDERABAD TO DIFFERENT DESTINATIONS

Sl. No.	Destinations	Road Rate per tonne	Rail Rate per tonne (in Rs.)		
			'R' scale	'P' scale	'S' scale
1	New Delhi	7,000	6,314	4,200	2,105
2	Madras	3,500	3,068	2,045	1,023
3	Mumbai	4,000	3,250	2,167	1,084
4	Ahmedabad	6,000	4,887	3,258	1,629
5	Visakhapatnam	2,000	2,913	1,942	971
6	Howrah	7,000	5,945	3,963	1,982
7	Guwahati	9,000	8,368	5,575	2,788

**COMPARISON OF HAULAGE CHARGES FOR RAIL MAIL SERVICE (RMS)  
AND 12 TONNES VP CHARGES FROM SECUNDERABAD TO  
DIFFERENT DESTINATIONS**

Sl. No.	Destinations	Haulage charges for RMS – 40 seats (In Rs.)	08 tonnes VP charges (In Rs.)
1	New Delhi	36,072	50,500
2	Madras	18,590	24,500
3	Mumbai	20,280	26,000
4	Ahmedabad	26,180	39,100
5	Visakhapatnam	17,500	23,300
6	Howrah	33,480	47,500
7	Guwahati	55,080	67,000

# COSTING OF PASSENGER VS PARCEL SERVICES

<b>FROM</b>	<b>TO</b>	<b>Distance (in Kms)</b>	<b>COACHING TRAINS  Approximate Revenue per trip (Rs. In Lakhs)</b>	<b>PARCEL TRAINS SCALE- P (20 VPs) Approximate Revenue per trip (Rs. In Lakhs)</b>
Hyderabad	Guwahati	2505	24.89	27.46
Hyderabad	Howrah	1588	18.96	19.92
Hyderabad	Mumbai	790	7.82	10.91
Hyderabad	New Delhi	1683	20.90	20.74
Hyderabad	Chennai	715	9.61	10.07

# REQUIREMENTS OF PARCEL CUSTOMERS

- O-D pairs covering popular Parcel destinations.
- Time Tabled Parcel Trains.
- First Mile – Last Mile services.
- Daily parcel train services.
- Punctual running of parcel trains.
- Competitive Pricing at Scale-P
- Value Added Services like Air conditioning for few perishable products.

# WAYS & MEANS TO IMPROVE PARCEL REVENUE

- 100% utilisation of SLRs as they are part of the running trains by giving them at Market Rates rather than waiting for Reserve Price/Scale of the Train.
- Running of Mixed Coaching Trains i.e., 12 coaching plus 12 VPs or 12 Rail Milk Tankers (RMTs) plus 08 Coaching and 04 VPs.
- NMG rakes to be provided with side doors which can be used for Parcel services also and improve the revenues.
- Hub & Spoke model running of Parcel Express trains by clubbing–
  - (a) Chennai to Renigunta; Renigunta to New Delhi;
  - (b) Bangalore to Kacheguda; Kacheguda to Guwahati.
- Running of regular Time-tabled Parcel trains to popular O-D pairs.



**Thank You**